



# **MAKING IT RIGHT Why your Car Payments are lasting longer than your FACTORY PAINT JOB (Technical Guid**

*Stephen N. Gaiski*

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## **MAKING IT RIGHT Why your Car Payments are lasting longer than your FACTORY PAINT JOB (Technical Guid Stephen N. Gaiski**

Technical Guide - Written for the Automaker and Auto Dealer - Assist automaker and auto dealer in dealing with paint supplier. The books summarizes the auto industry's recent business practices of assigning process and quality responsibility to the paint supplier. The finishes of vehicles used for quality control of approximately nine million vehicles were analyzed. Research concludes that thin paint coatings are the major cause of peeling, blistering and chipping, not bird droppings, stone chips or environmental issues. The Technical Guide teaches the automaker and auto dealer to examine paint durability criteria. It lays a framework for recovery of lost revenue from products not delivered to specifications. It proposes that the public interest is best served by a "Truth In Finish Disclosure". Independent Review found at - <http://www.forewordreviews.com/reviews/making-it-right-why-your-car-payments-are-lasting-longer-than-our-factory-paint-job-basic-guide/>

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