



Bringin' in the Rain: A Woman Lawyer's Guide to Business Development

Sara Holtz

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In *Bringin' in the Rain*, Sara Holtz taps into her extensive experience as a business development coach to lawyers to offer practical advice on the most effective and efficient ways to generate business. If you're uncertain about what you need to do to grow your book of business, you'll find the answers within these pages.

Sara Holtz has successfully coached hundreds of lawyers in the art of building a book of business, and now she shares her knowledge by offering concepts, tools, and action steps that you can implement. You'll learn how to focus your marketing efforts, engage in high-payoff activities, employ effective follow-up, build strong revenue-generating relationships, and more. All the information is presented in a way that lets you choose the approaches that work best for you.

Bringin' in the Rain is an essential guide for any woman lawyer who wants to be a rainmaker.

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