

The Evaluation Interview : How to Probe Deeply, Get Candid Answers, and Predict the Performance of Job Candidates

Richard Fear, Robert Chiron



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Contains interviewing techniques for building rapport, keeping control, and listening behind the words to hear what a candidate is really saying. This book covers tactical interviewing strategies, how to ask 'behavioral' questions that leave interviewees no wiggle room Legal issues, and questions you cannot ask in an interview.

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