

Securities Purchase Agreements Line by Line: A Detailed Look at Pro-Buyer and Pro-Seller Variations within a Purchase Agreement

Robert G. Marks



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Buying or selling a business may be the most important financial decision of your life. It may also be the most complicated, and the level of difficulty increases if you are buying or selling to a financial player like a private equity fund. Securities Purchase Agreements Line by Line walks you through a purchase agreement section by section; it provides examples of pro-buyer and pro-seller forms, explains the difference, and gives insight on what is "market." This book is intended to educate both senior executives of companies and members of the private equity community. It is an excellent resource if you want to read examples of comprehensive representations, detailed conditions to closing, or innovative indemnification provisions, and is a must-read complement to your legal counsel.

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